

a Morningstar company

Sustainalytics, Second-Party Opinion Services

Enrico Tessadro Sustainable Corporate Solutions June 2022



Sustainalytics in Numbers





- Asset Managers
- Asset Owners
- Pension funds
- Banks
- Corporates



- ESG integration
- Compliance, Reporting and Screening
- Engagement Services
- Almost 30 years of experience in ESG research and ratings





What We Do

Sustainalytics' services are split by the type of client we are supporting

Sustainable Corporate Solutions (SCS) for Issuers						
ESG Ratings License for Issuers	ESG Professional services	Green, Social, Sustainable & Sustainability Linked Bonds				
 » Commercialize ESG ratings for use in debt or equity instruments » Creation of an ESG rating » Benchmark sustainability performance relative to peers » Competitive intelligence on ESC sectors 	 » Socio-Economic Impact Reporting Service » ESG Assessment Platform: Supply Chain Solution 	 » Label your issuance as green, social, or SDG through a second-party opinion from Sustainalytics » Confirm to investors that projects financed post-issuance are aligned with the bond framework » Report on impact of projects financed through your issuance 				
 Competitive intelligence on ESG score 		 Align your framework with the EU Taxonomy Delegated Action 				

Research and Engagement Solutions *for Financial Institutions*

ESG Integration	Compliance & Screening	Portfolio Analysis	Other services	Engagement services
» ESG Risk Ratings & Research	» Global Standards Screening	» Portfolio Reporting	» Index Services	» Global Standards Engagement
» Corporate Governance Research	» Product Involvement Research	» ESG Portfolio Analytics	» Industry Reports	» Stewardship & Risk Engagement
	» Controversies Research	» Carbon Portfolio Analytics	» Data Services	» Material Risk Engagement
» Carbon Risk Ratings	» Controversial Weapons Radar			
 Country Risk Ratings & Screening 	» Human Rights Radar			
» Sustainable Products Research				



Overview of different instruments

Use of Proceeds	Proceeds are used to finance projects, such as:	Linked Instruments	Proceeds are used for general purpose, but bond characteristics are linked to the achievement of SPTs of KPIs, such as:
Social	Essential services, affordable basic infrastructure, affordable social housing SME.	Social	Access to medicines, Health and safety,
Sustainability	Mix of green and social activities/ projects	Sustainability	Mix of green and social KPIs
Green	Electric vehicles, renewable energy, green buildings	Green	GHG emissions, water use
Transition	Energy efficiency and carbon reduction along a low carbon trajectory	Transition	GHG emissions, renewable energy generation

